

1998 All Manufacturers 18 Feet

Vehicle Type	Boat Trailers
Manufacturer	All Manufacturers
Year	1998
Model	18 Feet
Length	18'
Brakes Standard	No
Number of Axles	Single
Reference Number:	4TM13MF13WB001061

	Suggested List	Used Trade-In	Average Retail	High Retail
BASE PRICE	N/A	\$355	\$415	\$500
TOTAL PRICE	N/A	\$355	\$415	\$500

Vehicle Notes

Year Note:

Note: Add Sailboat Trailer Package for all Sailboat Trailers.

For Pontoon Boat Trailers deduct 10 percent from listed values.

For Galvanized Trailers add 10 percent to listed values.

For Non-Galvanized Steel Trailers used exclusively in salt water, deduct 25 percent from listed value. For custom, Tournament Ski Boat Trailers add 30 percent and do not add for any of the options below.

For Aluminum Trailers add 15 percent to listed values.

Salt Water Note:

Research indicates that boats exclusively used in salt water, which are not maintained and cleansed with fresh water, may depreciate more rapidly. This could influence the book value by 10% to 15%.

Value Explanations

Suggested List

We have included manufacturer's suggested retail pricing (MSRP) to assist in the financing, insuring and appraising of vessels. The MSRP is the manufacturer's and/or distributor's highest suggested retail price in the U.S.A. when the unit was new. The MSRP is furnished by the manufacturer and/or distributor and are assumed to be correct. Unless indicated, the MSRP does not include destination charges, dealer set-up, state or local taxes, license tags or insurance.

Used Trade-In

(Low Book) This column reflects the average trade-in value of a clean used boat "ready for resale". This may also be considered the low book value.

Average Retail

An average retail valued boat should be in good condition with no visible damage or defects. This boat will show moderate wear and tear and will be in sound running condition. The buyer may need to invest in either minor cosmetic or mechanical work.

High Retail

The high retail column reflects those boats in excellent condition. This boat will show very little wear and tear; and, has been meticulously maintained and/or restored.

Brand New, Non Current:

The Retail Values do not represent "brand new" non-current year vessels. Recent market research shows that "brand new" non-current models can increase the used value of an identical model by 6%-12%.

